

## MDE + PROTECTIVE DNS: A COMPREHENSIVE SOLUTION FOR MSSPS

Despite more money than ever being spent on cybersecurity solutions, cyber threats continue to accelerate. Clients are looking to their managed service providers for solutions that increase protection and mitigate risk.

Microsoft Defender for Endpoint (MDE) integrated with HYAS Protect protective DNS offers a comprehensive and transformative solution for endpoint protection and helps MSSPs deliver the best possible security. Your clients already benefit MDE's real-time protection against the latest threats, including phishing and malware. The platform offers advanced threat detection and response capabilities, allowing you to respond quickly to security incidents and improve your clients' overall security posture. But more can be done!

HYAS Protect integrates with MDE to enhance your clients' security significantly. HYAS Protect analyzes MDE sensor data to detect communication with malicious URLs and domains and enables those domains to be blocked. This combination of technology and expertise ensures that your clients are protected against the latest threats, even before they occur.

**70%** Breaches start on endpoint devices

+90% Cyber incidents still originate from a compromised domain

HYAS Protect + Managed MDE more effective at identifying new and/or previously unknown domains

HYAS Protective DNS better at identifying new and/or previously unknown domains

## WHY INCORPORATE PROTECTIVE DNS INTO YOUR MANAGED MDE OFFERING

- **Differentiation:** By offering Protective DNS as part of your security solution suite, you can provide added value to your clients and differentiate your offering from your competitors.
- **Increased Revenue:** By incorporating Protective DNS into your offering, you can increase your revenue by selling additional security services to your customers.
- Improved Client Satisfaction: By providing customers with a comprehensive security solution, you can improve their overall satisfaction and build stronger customer relationships.
- Enhanced Technical Expertise: By offering Protective DNS, you can demonstrate your technical expertise in security solutions and position yourself as a trusted advisor to your customers.
- **Competitive Advantage:** By offering Protective DNS, you can gain a competitive advantage in the market and attract new customers looking for comprehensive security solutions.

MDE and HYAS Protect offer a powerful and comprehensive solution for MSSPs looking to further protect their clients against the latest cyber threats. With easy deployment, streamlined management, and enhanced threat intelligence, you can improve your client's security posture and increase revenue by offering advanced threat protection services.



PROTECTING BUSINESSES AND SOLVING INTELLIGENCE PROBLEMS THROUGH DETECTION OF ADVERSARY INFRASTRUCTURE AND ANOMALOUS COMMUNICATION PATTERNS

HYAS is a world-leading authority on cyber adversary infrastructure and communication to that infrastructure. We help businesses see more, do more, and understand more about the nature of the threats they face in real time. HYAS turns meta-data into actionable threat intelligence, actual adversary visibility, and protective DNS that renders malware inoperable. HYAS's foundational cybersecurity solutions and personalized service provide the confidence and enhanced risk mitigation that today's businesses need to move forward in an ever-changing data environment. Visit <u>HYAS.com</u> for more details.